

Message Text

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ACTION AF-10

INFO OCT-01 ISO-00 XMB-02 TRSE-00 L-03 EB-08 COME-00

AID-05 DOTE-00 DODE-00 CIAE-00 INR-10 NSAE-00

/039 W

-----086174 231515Z /46

R 230700Z MAY 78

FM AMEMBASSY LIBREVILLE

TO SECSTATE WASHDC 1055

C O N F I D E N T I A L LIBREVILLE 1212

DEPT. PASS TREASURY FOR A/S BERGSTEN

AND EXIMBANK

E.O. 11652: GDS

TAGS: EFIN, EAIR, GB

SUBJ: BOEING 747 NEGOTIATIONS

REF: STATE 115202 AND PREVIOUS

1. THREE BOEING REPRESENTATIVES AND TWO FROM GREYHOUND LEASING AND FINANCIAL CORPORATION TRAVELED LIBREVILLE MAY 17-20 FOR MEETINGS WITH VARIOUS GABONESE OFFICIALS TO ATTEMPT WORK OUT MUTUALLY SATISFACTORY PACKAGE ENABLE AIR GABON TAKE POSSESSION 747. WE HAVE ONLY SCANTY DETAILS CONCERNING NEGOTIATIONS BUT IT APPEARS THAT GREYHOUND LEASING WILL TRY PUT TOGETHER PACKAGE BY WHICH GREYHOULD WILL PURCHASE 747 AT PRICE CONTRACTED FOR BY AIR GABON TWO YEARS AGO AND MAKE AVAILABLE TO AIR GABON EITHER ON STRAIGHT RENTAL BASIS OR LEASE-PURCHASE. GREYHOULD REPS STATED THAY HAD NEVER ATTEMPTED SIMILAR DEAL SO COULD OFFER NO SPECIFICS PER FINAL OFFER.

2. WE WOULD APPRECIATE DEPARTMENT'S KEEPING IN
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TOUCHWITH BOEING (BELYAMANI OR KENNETH H. PETERS, MANAGER CUSTOMER FINANCING TEL. 206-277-8431) AND GREYHOUND (ROBERT H. DAMM, VICE PRESIDENT OR JOHN N. HENNING, DIRECTOR MARKETING MANAGER TEL. 212-752-2720) AND KEEPING US INFORMED.TIENKEN

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NNN

Message Attributes

Automatic Decaptioning: Z
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CIVIL AVIATION, NEGOTIATIONS
Control Number: n/a
Copy: SINGLE
Draft Date: 23 may 1978
Decaption Date: 20 Mar 2014
Decaption Note: 25 YEAR REVIEW
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Image Path:
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Line Count: 60
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Office: ACTION AF
Original Classification: CONFIDENTIAL
Original Handling Restrictions: ONLY
Original Previous Classification: n/a
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Retention: 0
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Review Exemptions: n/a
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Review Withdrawn Fields: n/a
SAS ID: 2607272
Secure: OPEN
Status: NATIVE
Subject: BOEING 747 NEGOTIATIONS
TAGS: EFIN, EAIR, GB, BOEING
To: STATE
Type: TE
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Review Markings:
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